Welcome to IFR Press Conference

29 September 2016 Frankfurt

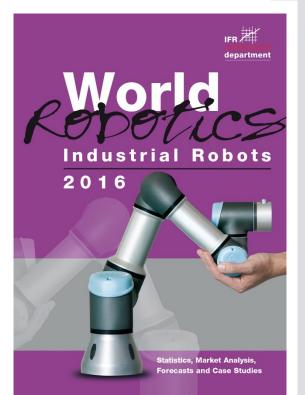
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How Robots protect the EU in Global Competition

- Welcome and introduction
- World Robotics 2016 -Results, Forecast, Trends
- Robotics & Industrie 4.0
- Get together and personal interviews



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Speakers on the panel



Joe Gemma

President and CEO, KUKA Robotics Corp, USA



Professor Alexander Verl

Chairman IFR Research Committee

General Head of Institute Control Engineering of Machine Tools and Manufacturing Units University of Stuttgart, Germany

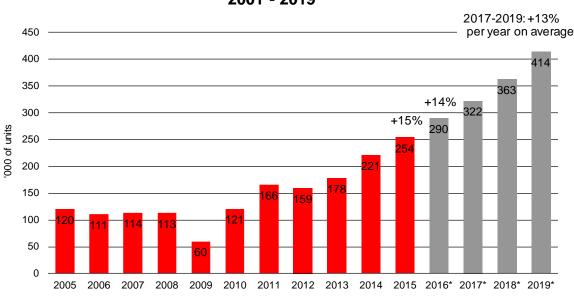


Gudrun Litzenberger

IFR General Secretary, Frankfurt

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1.4 million industrial robots between 2016 and 2019



Worldwide annual supply of industrial robots 2001 - 2019*



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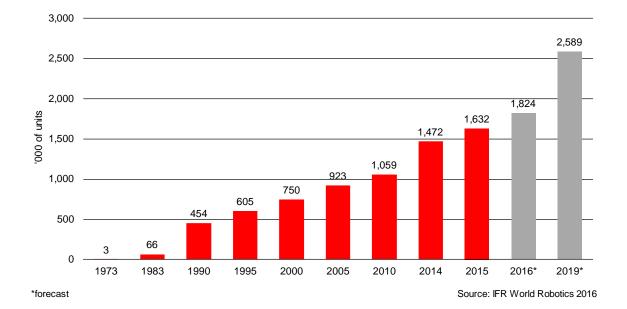


*forecast

Source: IFR World Robotics 2016

2019: 2.6 million robots in operation

Worldwide estimated operational stock of industrial robots



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Almost 70% in three main industries

623.1 +10% Automotive **328.6** +18% Electrical/electronics +16% Metal +11% Chemical and plastics 2015 13% ■2014 Food 2013 others not specified by industries 100 0 200 300 400 500 600 700 '000 of units

Estimated worldwide operational stock of industrial robots at year-end by main industries 2013 - 2015

Source: IFR World Robotics 2016

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Increasing need of robots in all industries

- Continued strong demand from the automotive industry
- Increasing high volume order from the electronics industry
- The General Industry is more and more inclined to use robots
- Small and medium sized companies will increasingly use industrial robots.



Source: Yaskawa

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Trends fueling robot installations 2016 to 2019

- Human-robot collaboration will have a breakthrough in this period.
- Compact and easy-to-use collaborative robots will drive the market in the coming years.
- Energy-efficiency and using new materials require continued retooling of production

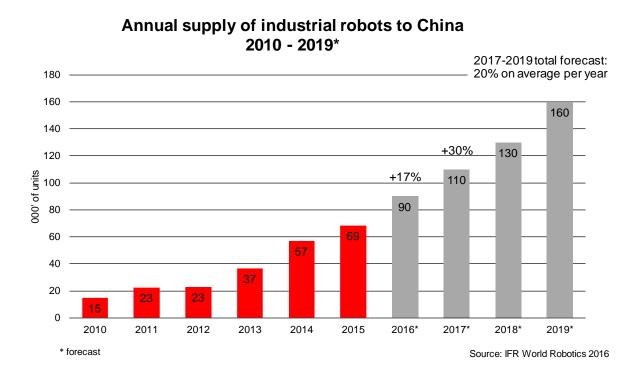


Source: KUKA

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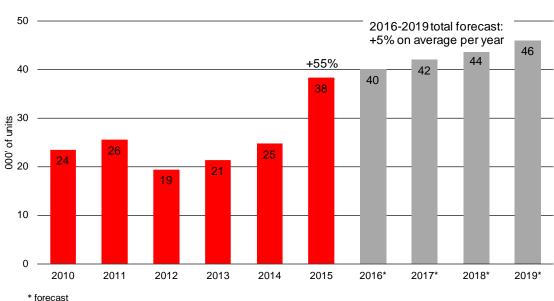
2019: 40% of the global supply will go to China



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Republic of Korea: Continued increase 2016-2019



Annual supply of industrial robots to the Rep. of Korea 2010 - 2019*

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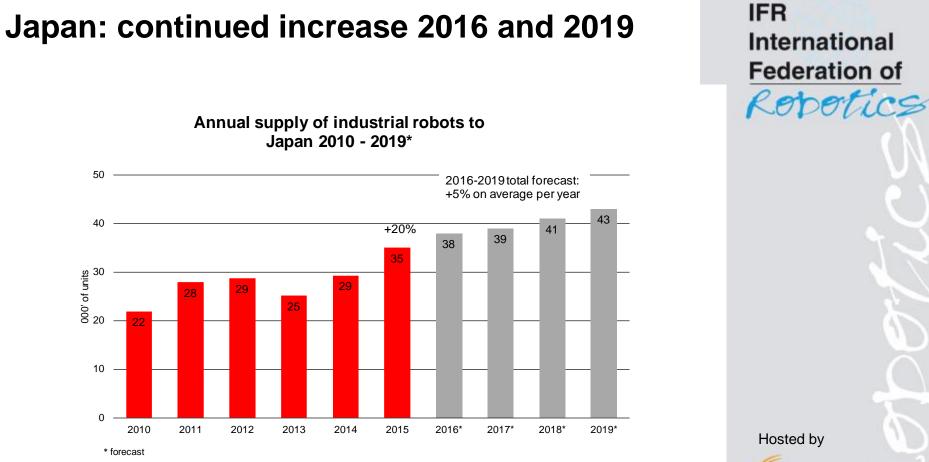
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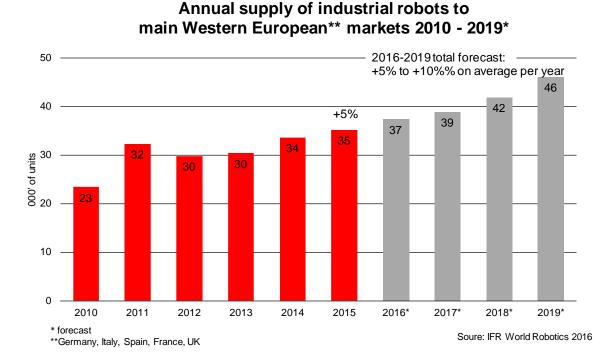
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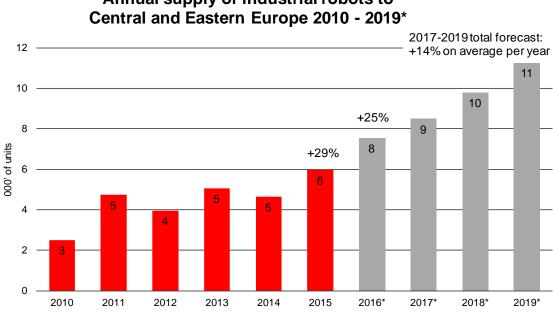
Continued increase in main Western EU markets



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Substantial increase in main Eastern EU countries



* forecast

Annual supply of industrial robots to





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Continued increase in North America

units 60 2016 - 2019: between 5% and 10% per year on average 48 +17% 36 24 12 0 2011 2012 2014 2015 2017* 2010 2013 2016* 2018* 2019* * forecast USA K Canada/Mexico Source: IFR World Robotics 2016

Annual supply of industrial robots to North America 2010 - 2019*

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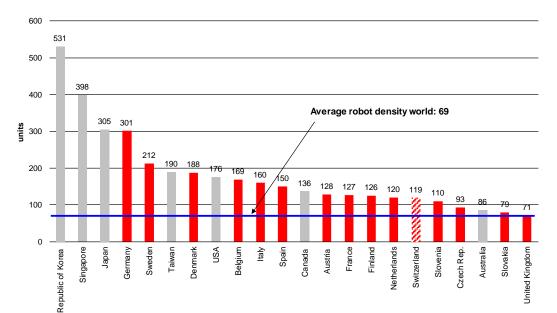
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High robot density in EU countries

Figure 2.9 Number of multipurpose industrial robots (all types) per 10,000 employees in the manufacturing industry (ISIC rev.4: C) 2015

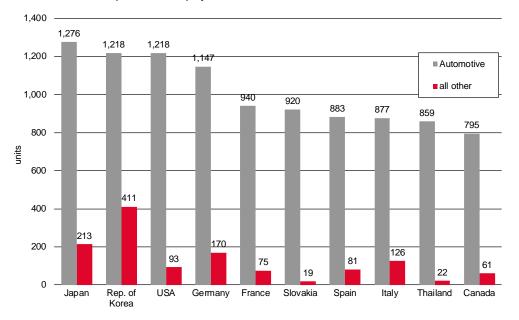


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United States have caught up 5 EU countries among the top ten

Number of multipurpose industrial robots (all types) per 10,000 employees in the automotive and in all other industries 2015



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ZEW Study*: Automation has a positive net effect on labour demand in Europe.

- Automation reduces production costs
- Reduced product costs reduce product prices
- Reduced product prices increase demand for products
- Increased product demand increases employment



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- Example automotive industry **United States 2010-2015**:
 - 80,000 new industrial robots installed
 - 230,000 more employees
- Example automotive industry Germany 2010-2015:
 - Operational stock increased by 3% on average per year (+13,000 units)
 - Increase of employees : +2.5% on average per year (+93,000 employees)

