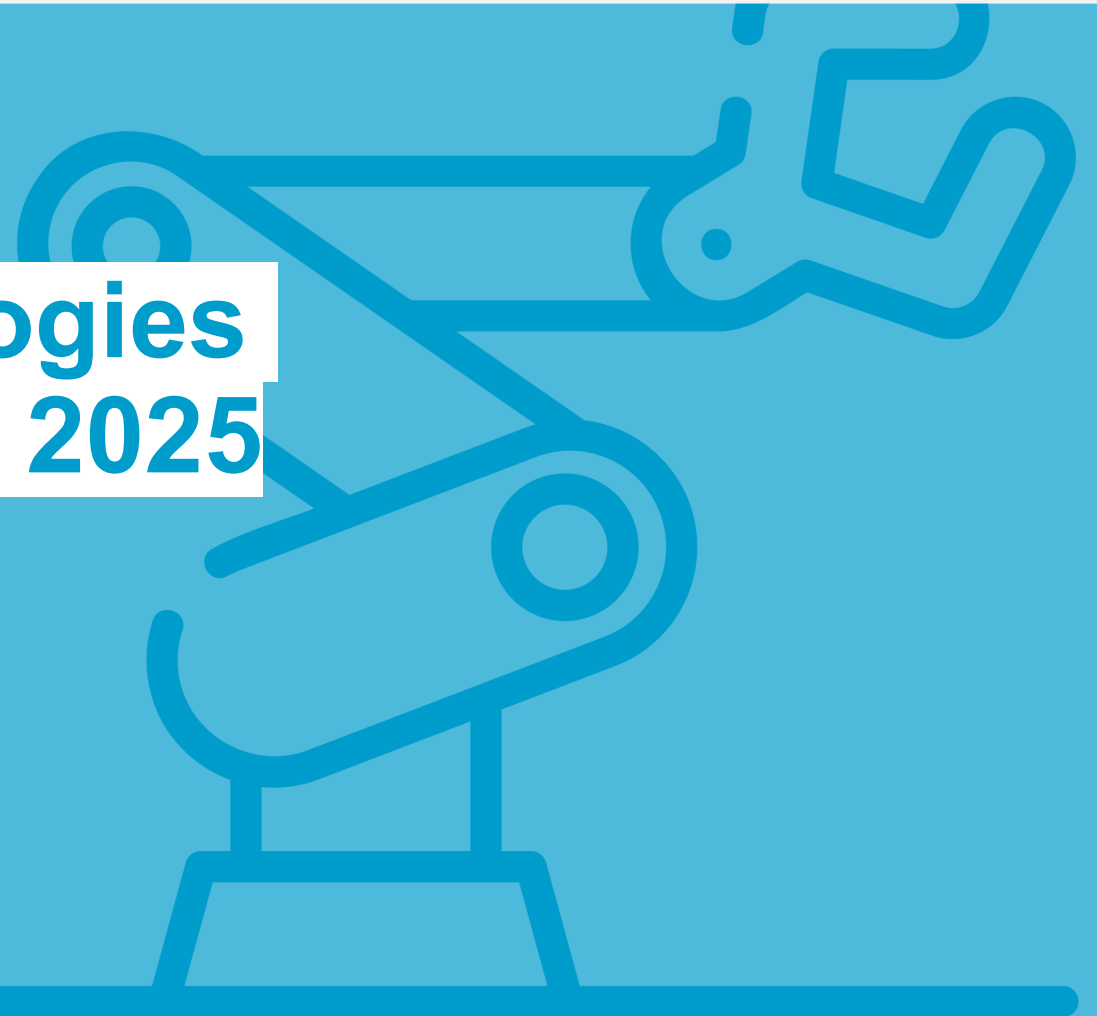


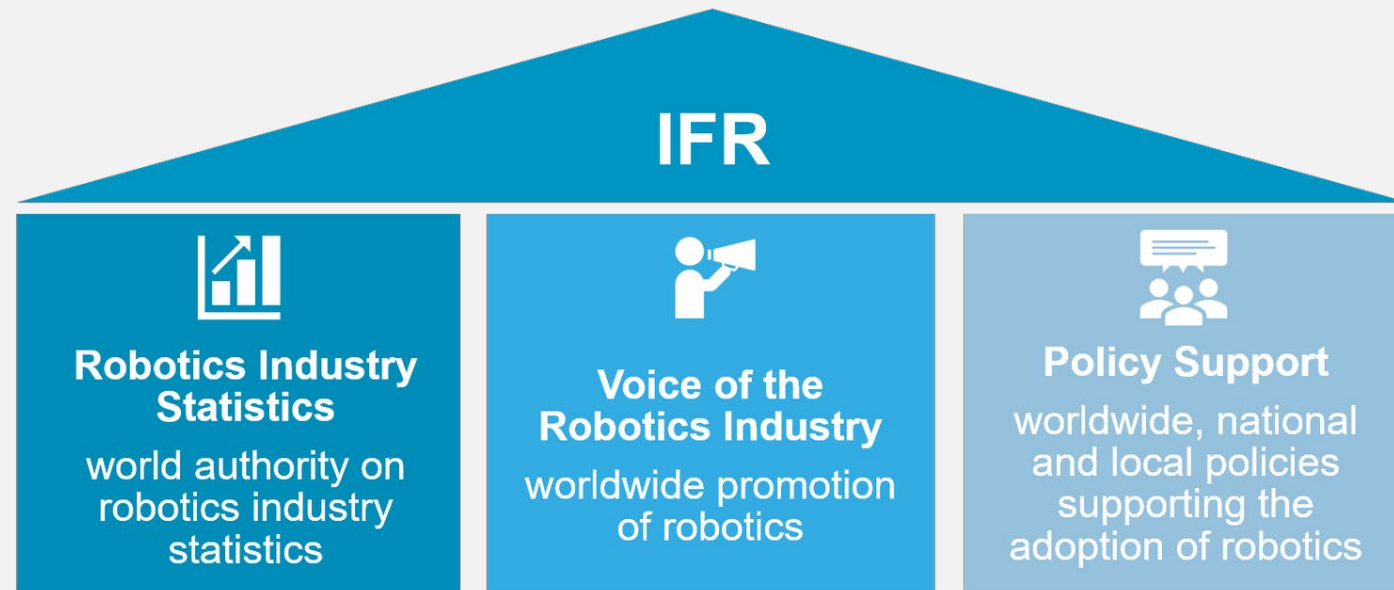
IFR Robotics Executive Roundtable
on 14 May 2025

The Trends & Technologies Driving the Industry in 2025

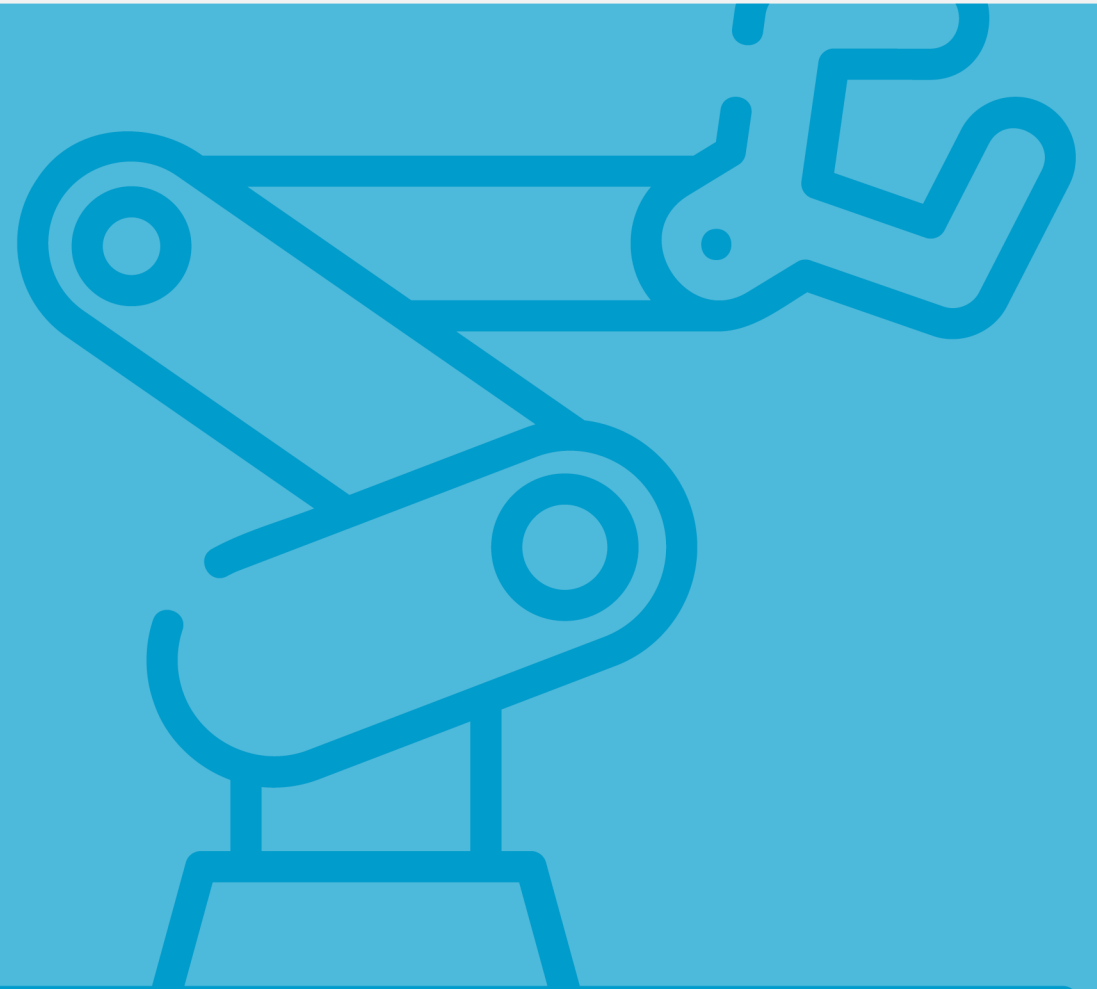


International Federation of Robotics

- **Global non-profit organization** – active for the robotics sector since 1987
- IFR represent **more than 3,000 organizations** from **30 countries**
 - Robot manufacturers, national robotics associations, universities, start-ups worldwide
- Annual global **robotics turnover \$50 billion** (robot systems including software & peripherals)



The Status of the Global Robotics Market



IFR statistics 2024: preliminary results and World Robotics

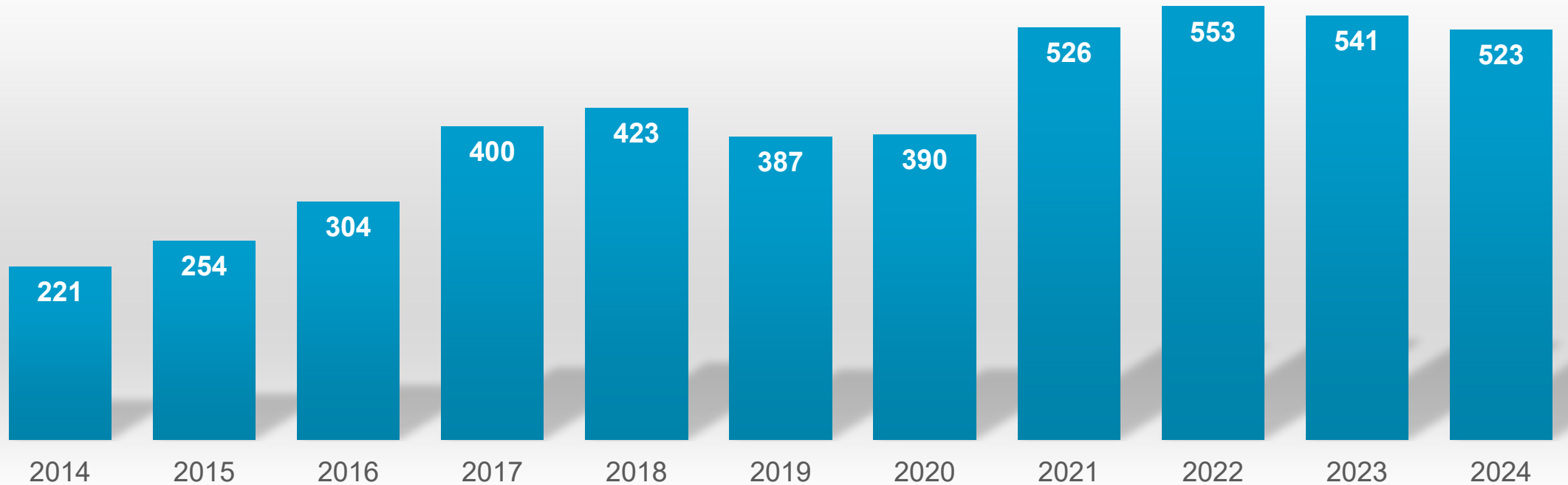
- Numbers presented here are **preliminary** as of April 2025
- Final results most likely are subject to changes
- They will be published in World Robotics 2025
- Available 25 September 2025



Preliminary global installations 2024: 523,000 units (-3%)

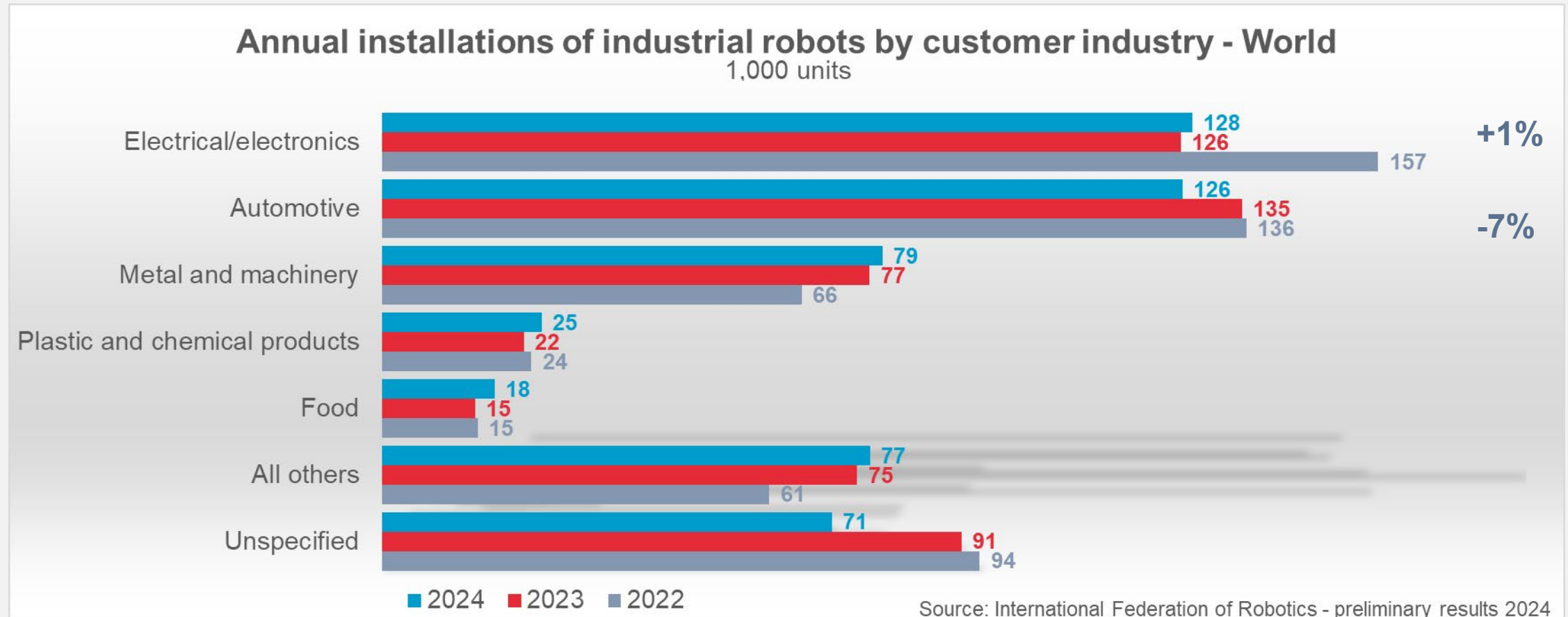
Annual installations of industrial robots - World

1,000 units



Source: International Federation of Robotics - preliminary results 2024

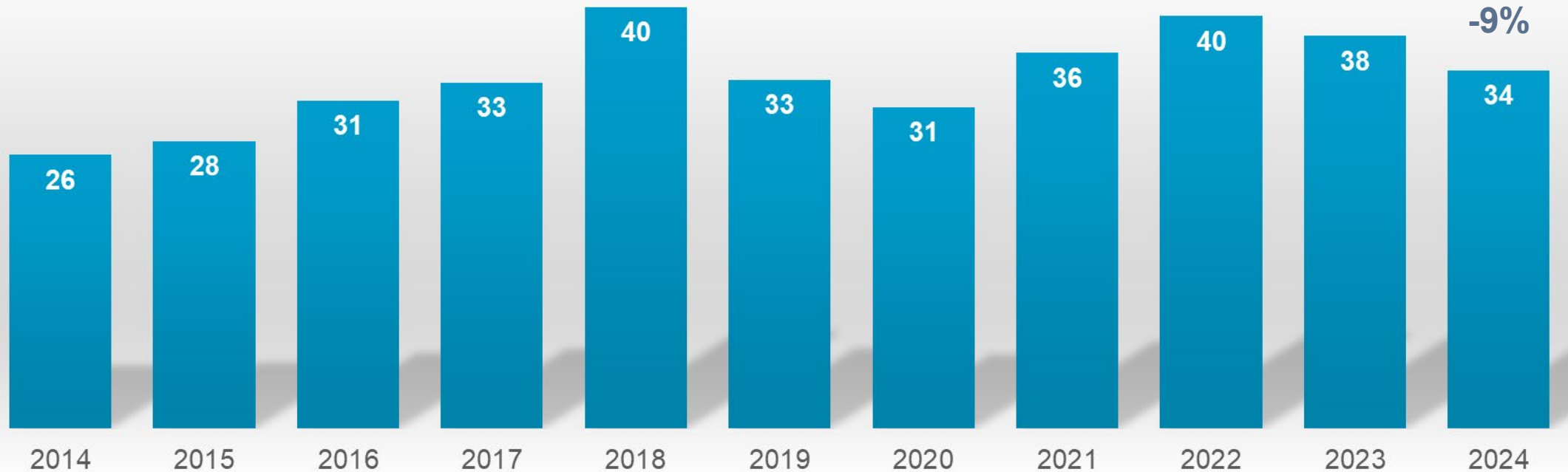
Electronics and automotive head-to-head



United States: downswing continues

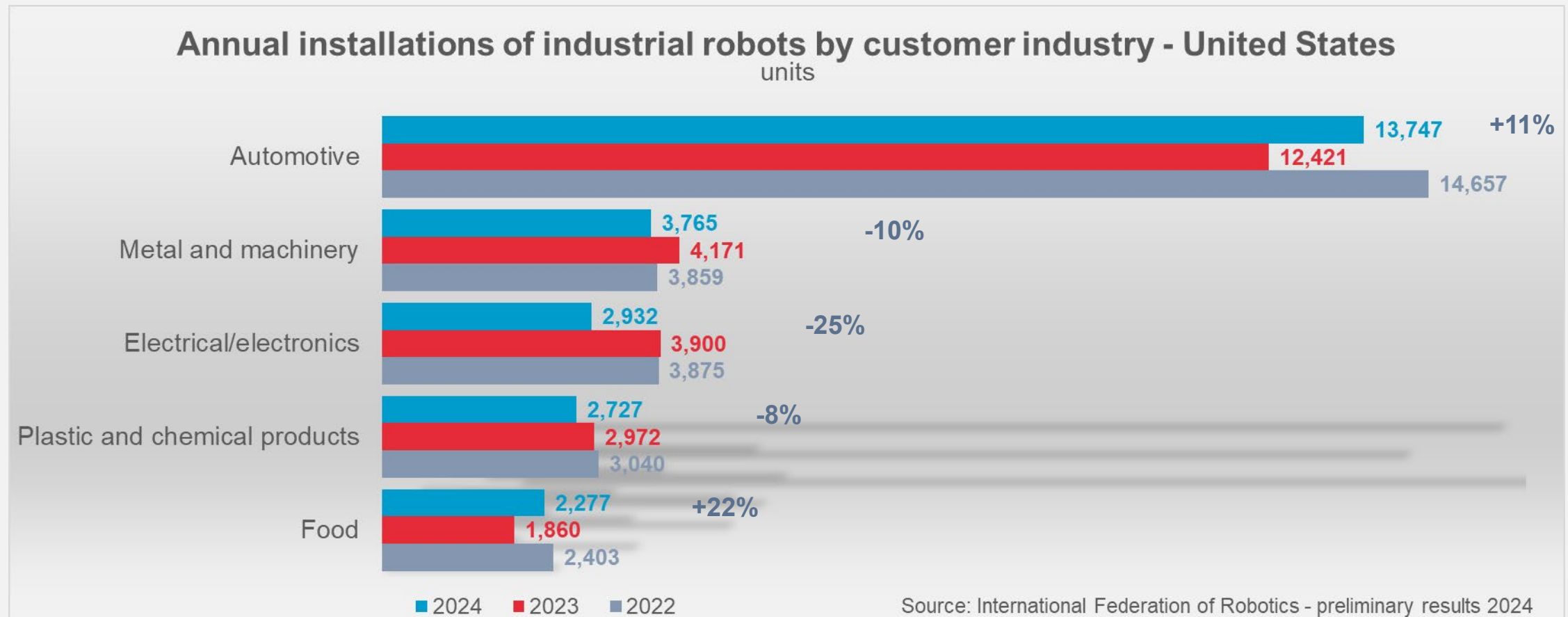
Annual installations of industrial robots - United States

1,000 units

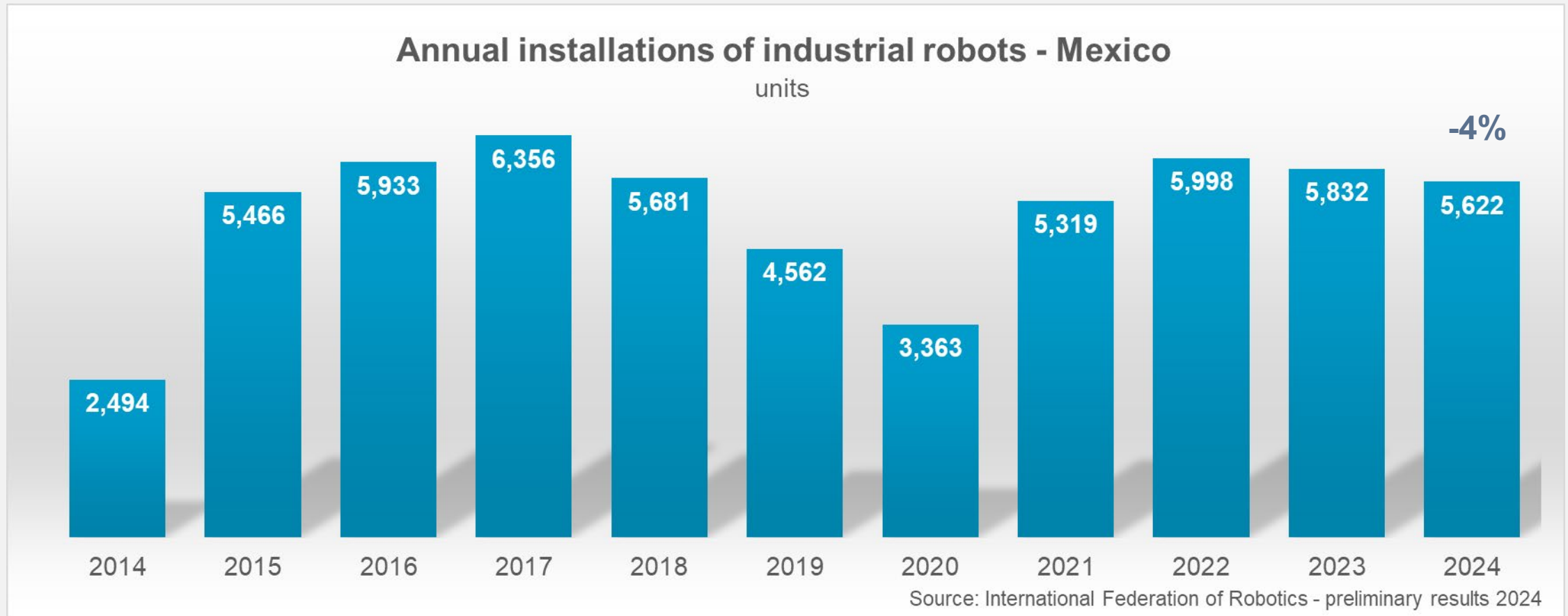


Source: International Federation of Robotics - preliminary results 2024

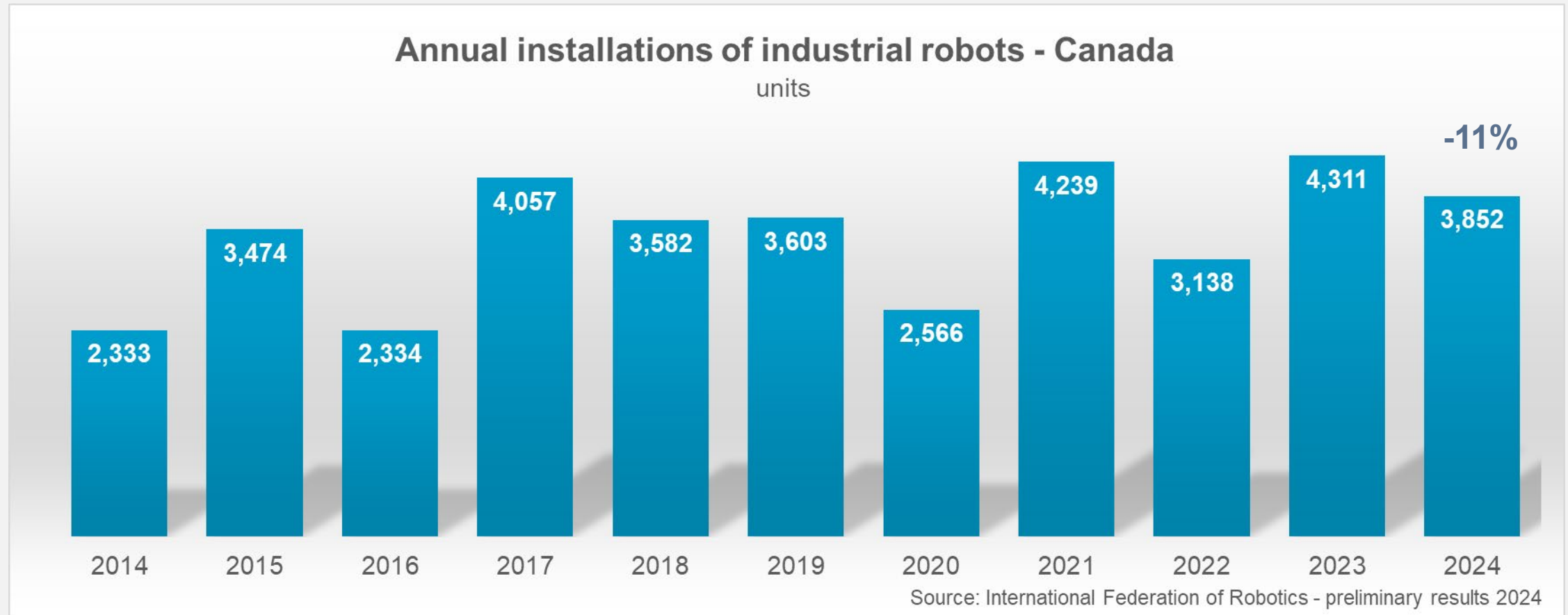
Automotive industry is the pillar of US robot demand



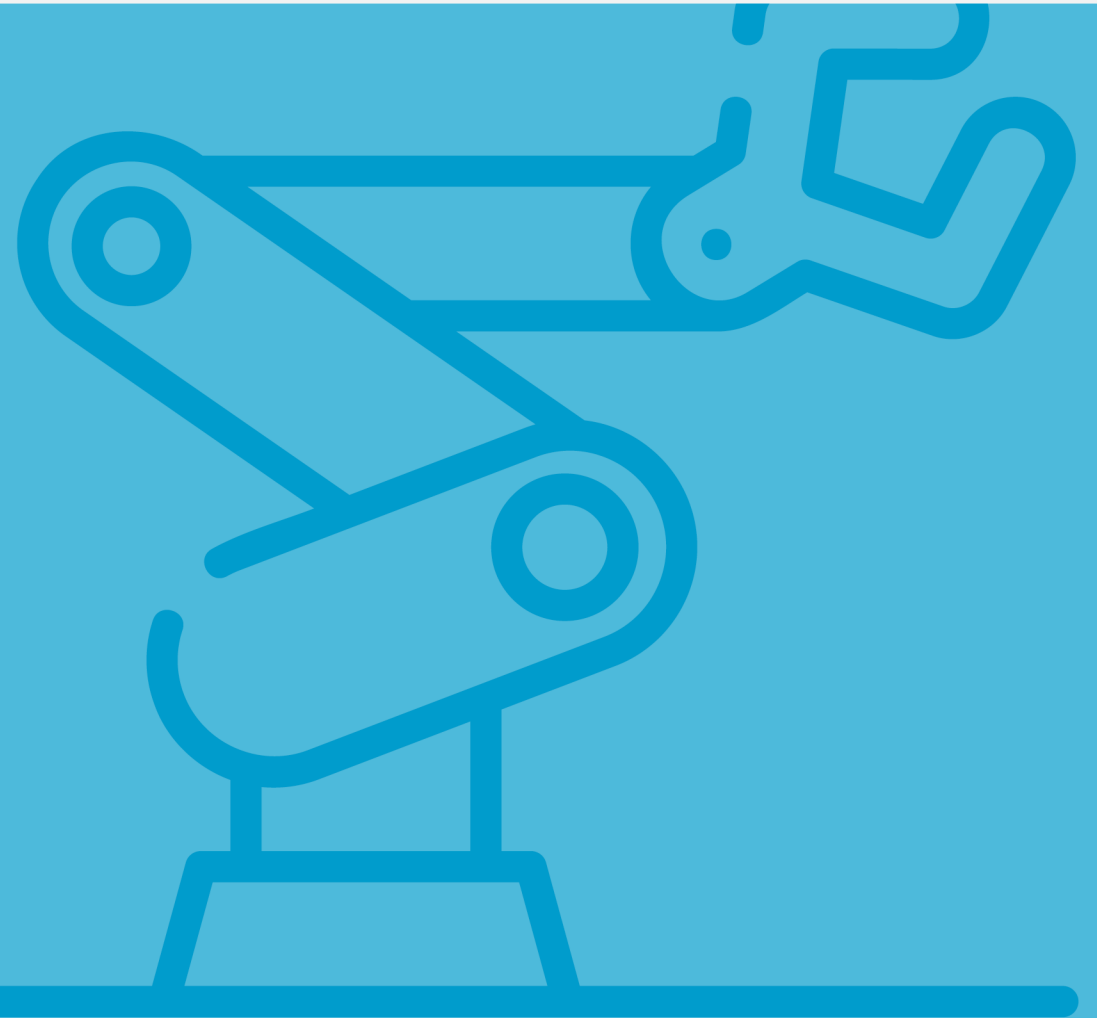
Mexico: Contraction from high level



Canada: Down from record high

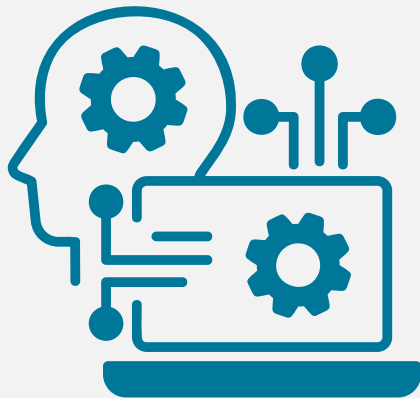


Global Trends and Outlook

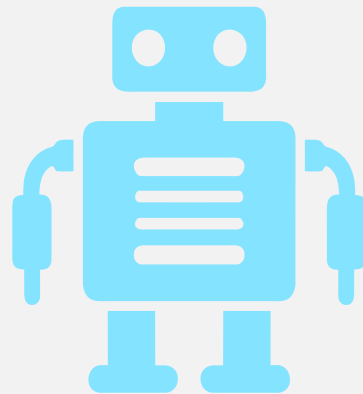


TOP 5 Global Robotics Trends in 2025

**PHYSICAL,
ANALYTIC &
GENERATIVE
AI**



**SINGLE
PUPOSE
HUMANOIDS**



**SUSTAINABILITY
AND ENERGY
CONSUMPTION**



**NEW FIELDS
OF BUSINESS
AND
CUSTOMER
SEGMENTS**



**ROBOTS
ADDRESSING
LABOR
SHORTAGE**



Physical, Analytic & Generative AI



Image: Canva

- **Analytic AI** used in combination with vision systems
 - analyze large amounts of data
 - **optimize robot performance**
- **Generative AI** used for visual analytics
 - Vision language models (VLM) **help robots to communicate**
 - physical AI trained in virtual environments
 - Edge computing /edge AI for energy efficiency and privacy

Single Purpose Humanoids

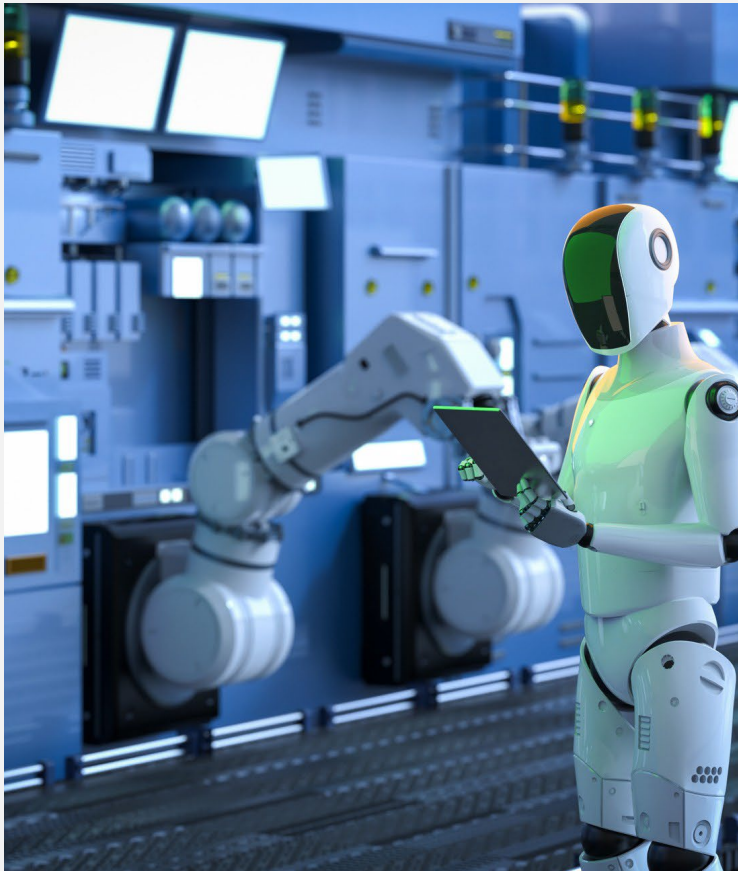


Image: Canva

- Still looking for suitable **pilot applications**
 - few **commercial deployments** announced
- **Safety** is a challenge
 - Humanoids not working collaborative so far
- Expected **early application** areas:
 - Security
 - Logistics & material handling
- True **multipurpose** humanoids are far off yet

Sustainability and energy consumption



Image: Canva

- Important **customer requirement**
- Reduced **material waste** and improved output-input ratio
- **Long lifespans** and minimal maintenance of products
- Cost-effective production of **green energy technologies**
- More **energy-efficient robots** (lightweight components, energy saving standby)
- **Reconsideration of supply chains** and closeness to customers

New fields of business and customer segments

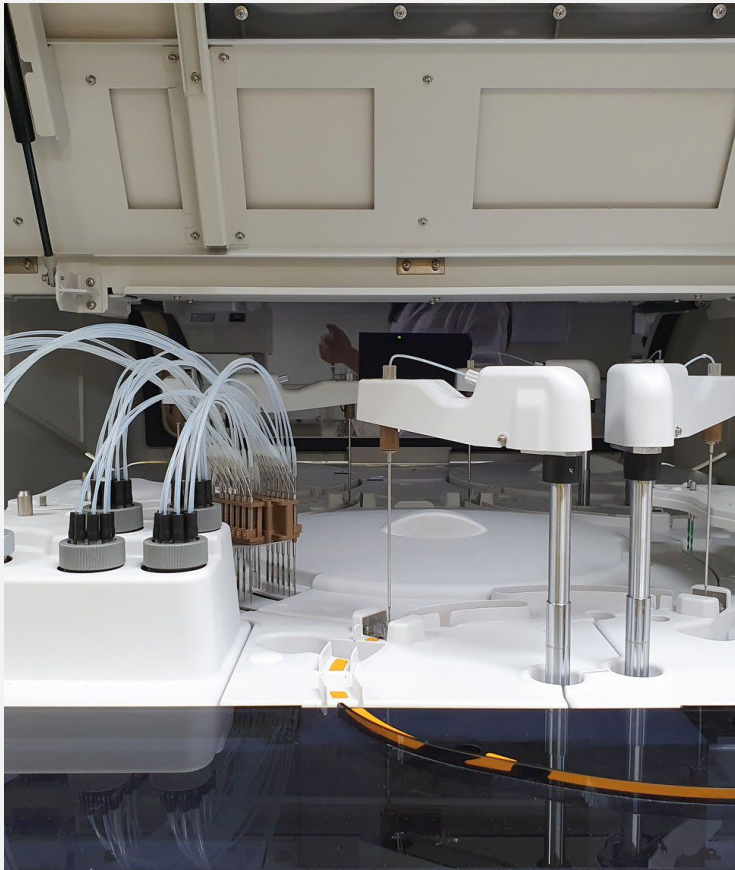


Image: Canva

- **New business models** evolving
 - Service products becoming more interesting
 - **RaaS** still difficult in industry
- **New customer segments** beyond manufacturing
 - Construction
 - Lab automation
 - Warehousing and logistics

Robots addressing labor shortage: Helping humans to share the load



Image: Canva

- **Shortage** of competences and skills on **shopfloor workers**
- **Flexible applications** to fill gaps when and where needed
 - Cobots
 - Mobile manipulators
 - Democratization through ease of use

Outlook for 2025 is positive for North America

- Strong ending in North America in Q4/2024*
- Double-digit increase of order intake in Q4/2024 and Q1/2025*
- Strong growing sectors based on order intake:
 - Food and consumer goods
 - Chemicals and pharmaceuticals
- Current administration's target to reshore manufacturing is a strong driver for automation
- But: Uncertainty factors typically weigh on willingness to invest

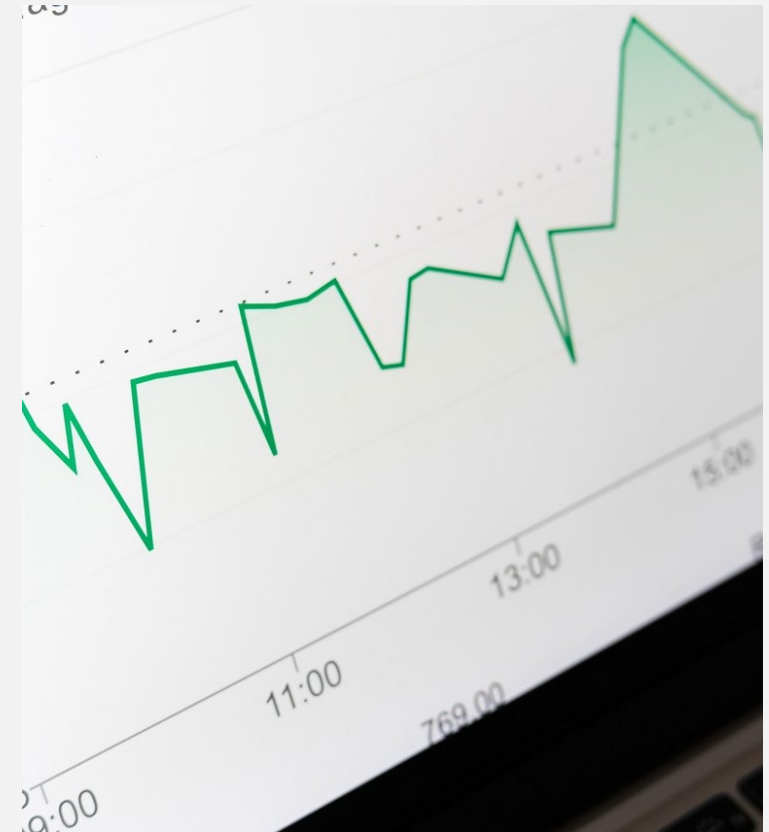


Image: Pixabay

Source:

* IFR Quarterly Survey and A3